

ORACLE FUSION MIDDLEWARE SOLUTION ARCHITECT

We are currently looking for an experienced Oracle Fusion Middleware Solution Architect to perform as a Senior contributor, this person should have excellent technical skills with strong hands-on experience designing and implementing high quality complex enterprise level applications for organisations that are deploying Service Oriented Architectures.

RESPONSIBILITIES:

- Defining Service Oriented Architectures based around Oracle Fusion Middleware Technology that could be used to meet the designated client's requirements.
- Conduct workshops to discover & understand a customer's plans for next generation services and their system issues in deploying these services.
- Understanding and articulating the oracle solution to the customer. Working the customer to articulate the advantages and disadvantages of various architectures / solutions
- Understanding and demonstrating the selected platform and how it supports the proposed solutions
- Advising customers on the architectural roadmap for the future
- Overseeing the creation of the Detailed Design
- Providing technical oversight in implementation and commissioning phases
- Taking the lead in client relations, as appropriate, ensuring correct expectation setting
- Working with an account team to exploit opportunities for cross and up selling
- Acting as the technical lead/subject matter expert in the specialist practice area
- Contributing as required to the generation of proposals ensuring they reflect the capability of the practice
- Contributing to project planning and project management as required Balancing meeting the clients demands with protecting Griffiths Waite's commercial interests
- Lead a technical team, including sales consulting & development team in defining, & managing the implementation and service delivery systems for trials or proof of concepts

ACCOUNTABILITIES:

- Translate customer requirements into deliverable products and services
- Act as a technology evangelist both internally and externally
- Review invitations to tender and advise in line with specialist practice area as required

- Use the appropriate implementation methodology as required as part of the consultancy solution
- Represent Griffiths Waite professionally on client site
- Assist in the creation of appropriate project and resource plans, leading to successful solution delivery
- Lead small "proof-of-concept" technology projects
- Work alongside Partner and other third party organisations as required, providing specialist expertise
- Proactively maintain knowledge of current and future products/ solutions offerings for the specialist practice area
- Identify and communicate opportunities for cross and up selling Generate the relevant material, e.g. white papers, in order to develop and share knowledge
- Represent the specialist practice area at internal and external events as required

ESSENTIAL EXPERIENCE / BACKGROUND

- 10 -15 years experience in the IT industry
- Previous consulting experience with internal and external customers, with strong client facing and customer skills
- Must have experience of architecting large projects
- Team Lead skills/People Management as well as Pre-sales experience
- Willingness to travel is essential
- Strong knowledge in Service Oriented Architectures
- Experience of integrating to Large Applications (e.g. 11i eBusiness Suite, PSFT, JDE) highly desirable
- Oracle 9iAS/10g AS - App Server Skills
- PL/SQL/ Java/ XML skills
- BPEL experience a distinct advantage
- Extensive Hands on Experience